

MARCIA M. HAHN  
138TH LEGISLATIVE DISTRICT

PO Box 202138  
Harrisburg, PA 17120-2138  
Phone: (717) 783-8573

354 W. Moorestown Road  
(Rt. 512)  
Nazareth, PA 18064  
Phone: (610) 746-2100



## House of Representatives

Commonwealth of Pennsylvania  
Harrisburg

August 4, 2014

#3041

MAJORITY DEPUTY WHIP

COMMITTEES

Agriculture and Rural Affairs

Game and Fisheries

Health

Tourism and Recreational

Development

Chairman, Subcommittee on

Travel Promotion, History and Heritage

John Mizner, Chairman  
Independent Regulatory Review Commission  
333 Market Street, 14th Floor  
Harrisburg, PA 17101

Dear Chairman Mizner,

I am writing to you regarding Regulation # 57-298: Household Goods in Use Carriers and Property Carriers. Please see the attached concerns raised by Adam Meyer Inc., which provides moving services to constituents in my district. It is my understanding that the Public Utility Commission (PUC) has yet to submit final form regulations to IRRC, and I ask that you please review the potential impact of this regulatory change on household carriers as these regulations continue through the regulatory review process.

Thank you for your time on this matter.

Sincerely,

A handwritten signature in black ink that reads "Marcia M. Hahn".

MARCIA M. HAHN  
State Representative  
138th Legislative District

cc: Rod Pursell, President  
Adam Meyer, Inc.

MMH/gkp

2014 AUG 15 AM 9:59

RECEIVED  
IRRC

JUL 23 2014

# Adam Meyer

## Moving and Storage

824 Jennings Street • Bethlehem, PA 18017  
(610) 867-2121 • FAX (610) 867-9313

2014 AUG 15 AM 10:00

RECEIVED  
IRRC

July 20, 2014

State Representative Hahn  
354 West Moorestown Road  
Nazareth PA 18064

PUC Final Rule Making Order Docket # L 2013 – 2376902

Dear State Representative Hahn,

This correspondence is in reference to the above rulemaking regarding Household Goods in use Carriers and Property Carriers. My request is easy, please review, or have staff review the PUC document, so you may relate to my concerns.

I do agree with some of the changes in the proposal. However, I strongly disagree with the mover not having a physical location within the state of Pennsylvania. As we all know, Pennsylvania has some serious budget issues. Why does the commission not relate to the extra revenue that will be brought into the state by a moving company building and or renting an office space and or a warehouse? With a moving company being domiciled in Pennsylvania, it will also make it easier for PUC enforcement of that household good carrier. Without having a domiciled location in Pennsylvania, What about all of the movers that will come in from the neighboring states of Delaware, New Jersey, Maryland, West Virginia, Ohio and New York? Is this fair to the Pennsylvania movers when these out of state companies are taking their revenue back to their home state?

Speaking of enforcement, for years, this state has been plagued with rouge or non PAPUC licensed operators. Please refer to page 12 of the commission comments, where they agree with the commentators, why not make it part of the final rule making order, rather than be vigilant. The Public Utility commission has put in a less than spirited effort to stop these unlicensed rouge operators. I firmly believe that the PaPUC thinks that these rouge operators will apply for licenses. The PUC is dead wrong!!! Why would someone who is beating the system already, want to pay workman's compensation or pay \$750,000 of liability insurance, have a payroll when they can pay the workers in cash, no background checks, no EIN number, use rental trucks with no company markings. If you want to see proof, go to Craigslist, Angieslist or just Google movers and see how many rouge movers without PAPUC or USDOT numbers show up. If you would like a real education on rouge operators please go to the following web site [movingscam.com](http://movingscam.com). Could you imagine how much revenue this state would bring, by laws that have some teeth, by fining and arresting these Rouge operators.....again, a missed opportunity by our state for additional revenue?

It appears the commission really doesn't care about the owner's authority value. When an owner goes to sell his business, his rights are also part of the selling price. In most movers cases, thru the years, they have bought out moving companies so the new purchaser may operate in that area. Some owners have paid six figures to get a "territory". A household goods license is a very valuable asset to a business I would rank the authority as the third largest asset only behind the organizations Building or property (if owned) and their fleet of trucks. Will the owners of their respective moving company be issued a tax advantage to offset the loss of their authority value?

Another issue that has not been addressed is how are the tariffs going to change? Are they going to change at all?

I am President of a 98 year old moving and storage company, located in Bethlehem. We are not affiliated with any major van lines for interstate hauling. Ninety Seven percent (97%) of my business revenue is from moves with in the state of Pennsylvania. As you review my previous comments, please consider the last six years, where the poor home sales and the ROGUE operators stealing our business has economically impacted the Moving & Storage Industry.

Talk about a level playing field!!

Thank you for your time and consideration.

Sincerely



Rod Pursell  
President  
Adam Meyer Inc.  
824 Jennings Street  
Bethlehem PA 18017  
610-867-2121

President  
Pennsylvania Moving & Storage Associates